



000 "VOSKHOD"

Юридический Адрес: 629805, Ямало-Ненецкий Автономный Округ, Г.
Ноябрьск, Ул. Магистральная, Д. 75а, Этаж 1
Эл. адрес: llc.voshod@mail.ru / voskhod1954@mail.ru Телефон +7
9680221736

Issued Date: 12 April 2023

Expiring Date: 13 August 2023

To: Capable End Buyers / Buyer Mandates.

SOFT CORPORATE OFFER

We, **LLC "VOSKHOD"**, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with

End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

MAZUT M100 GOST-10585-99 RUSSIAN ORIGIN:

Monthly Quantity: 50.000MT - 500.000MT.

Price Per MT: FOB \$350 Gross/\$340 Net. CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

RUSSIA D2GAS OIL GOST 305-82:

Monthly Quantity 50.000MT - 500.000MT.

Price Per MT: FOB \$360 Gross/\$350 Net. CIF \$370 Gross / \$360 Net.

Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE:

Monthly Quantity: 50.000MT - 500.000MT.

Price Per MT: FOB \$340 Gross/\$330 Net. CIF \$350 Gross / \$340 Net.

Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ. GOST 5542-87:

Monthly Quantity: 50.000MT - 500.000MT

Price Per MT: FOB \$350 Gross/\$340 Net. CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN:

TIN: 1841095517 | KPP: 184101001



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Monthly Quantity: 500,000BBLs-10,000,000BBLs,
Price Per Barrel: FOB \$74 Gross/\$70 Net. CIF \$78 Gross/ \$74 Net
Commission: \$2/\$2.

DIESEL FUEL EN590:

Monthly Quantity 50.000MT – 500.000MT.
Price Per MT: FOB \$360Gross / \$350 Net. CIF \$370 Gross / \$360 Net.
Commission: \$5/\$5 Per MT.

ESPO RUSSIAN ORIGIN:

Monthly Quantity: 500.000BBLs – 10,000,000 BBL
Price Per BBL: FOB \$80 Gross/\$76 Net. CIF \$84 Gross/ \$80 Net.
Commission: \$2/\$2.

LIGHT CRUDE OIL RUSSIAN ORIGIN:

Monthly Quantity 50.000MT – 500.000MT.
Price Per MT: : FOB \$360 Gross / \$350 Net. CIF \$370 Gross / \$360 Net.
Commission: \$5/\$5.

AUTOMOTIVE GAS OIL (AGO):

Monthly Quantity: 50.000MT-500.000MT
Price Per MT: FOB \$350 Gross/\$340 Net. CIF \$360 Gross / \$350 Net.
Commission: \$5 / \$5.

PET COKE RUSSIAN ORIGIN:

Monthly Quantity: 50.000 MT – 300.000MT
Price per MT: CIF \$195 Gross /\$180 Net.
Commission: \$2.5/\$2

JET FUEL A1 91/91:

Monthly Quantity: 500,000BBLs-10,000,000BBLs,
Price Per Barrel: FOB \$74 Gross/\$70 Net. CIF \$78 Gross/ \$74 Net
Commission: \$2/\$2.



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RUSSIAN BITUMEN OF ALL SPECIFICATION:

Monthly Quantity: 50.000MT - 300.000MT

Price Per MT: FOB \$300 Gross/ \$290 Net. CIF \$310 Gross / \$3000 Net.

Commission: \$5/\$5.

RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76:

Monthly Quantity: 500.000BBL- 8.000.000BBL

Price Per BBL: FOB \$70 Gross/\$76 Net. CIF \$74 Gross/ \$70Net

Commission: \$2/\$2.

UREA GRANULAR AND PRILLED RUSSIAN ORIGIN:

Monthly Quantity: 50.000 MT - 200.000MT

Price Per MT: CIF \$310 Gross /\$300 Net.

Commission: \$5/\$5.

LOADING PORTS (RUSSIAN PORTS): NOVOROSSIYSK, KUZMINO, VLADIVOSTOK,
PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT (NETHERLAND).

DELIVERY TERM: CIF AND FOB

PAYMENT TERMS: DLC, SBLC, IRDLC, T/T

DESTINATION PORTS: ANY WORLD SAFE PORT (AWSP)

CONTRACTUAL PERIOD: SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

TRANSACTION PROCEDURES CIF (BANK GUARANTEE BASIS)

- 1 Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead with letter of acknowledgement, scanned copies of the buyer's company registration and international passport number of buyer to the seller.
2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendment if any).



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3. Buyer within three (3) working days' signs SPA and returns to seller. Seller registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.

4. Seller releases to the Buyer the Partial POP Documents below.

- a) Copy of Tax Registration Certificate (Certificate of Incorporation),
- b) Copy of Certificate of origin
- c) Copy of Product Passport,
- d) Copy of Refinery commitment to supply
- e) Copy of Statement of availability of product.
- f) Copy of Proforma Invoice

5 Buyer issues their financial guarantee in the form of Letter of Credit (SBLC MT760 / DLC over the first shipment to seller's fiduciary bank within five (5) working days

6. If buyer fails to issue Letter of Credit (SBLC MT760 / DLC MT70) within five (5) working days, in alternative shall make security guarantee deposit of (\$320,000 USD) Three Hundred and Twenty Thousand United States Dollars Only via MT103 TT Wire Transfer to seller's fiduciary account to enable seller secure the service of the vessel to transport the product to the buyer's desired port

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.

7. On confirmation of the above clause, Seller Company releases copies of POP and Shipping documents to buyer Company.

- a) Copy of export license, issued by the ministry of Petroleum and Energy.
- b) Copy of approval to export, issued by the ministry of justice.
- c) Copy of statement of availability of the product.
- d) Copy of the refinery commitment.
- e) Copy of Transnet contract to transport the Product to the Port.
- f) Copy of the Port Storage agreement/ Insurance.
- g) Copy of charter party agreement.
- h) Copy of Customs clearance certificate.



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- i) Copy of the tank receipt issued by the storage facilitator.
- j) Copy of SGS Report.

8. Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.

9. Buyer makes operative payment for the full shipment via T/T Wire or MT103.

10. Seller will release payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank After successful delivery of the first monthly shipment of the Product,

11. Buyer transfers the full amount of the following month delivery to maintain the Letter of Credit 100% (SBLC MT760 / DLC MT700) and contract continues for subsequent Eleven (11) months subject to this Contract

FOB PROCEDURE (TANK TO TANK)

1. Buyer issues ICPO containing the seller's procedure with banking details and scanned copy of buyer's passport along with (TSA) Tank Storage Agreement (TSA) from buyer's Logistic Company.

2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return for legalization on seller's expenses

3. The Seller's verify the Tank Storage Agreement (TSA) provided by the buyer. Upon successful verification and approval of the authenticity and availability of the Storage Facility reserve in favor of the buyer. Seller release the below POP documents directly to end buyer's secure email.

- a) Copy of Legalized Commercial Invoice.



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- b) Copy of Commitment to Supply.
 - c) Copy of Injection Report
 - d) Copy of Fresh SGS (Not Older Than 48 hrs.)
 - e) Copy of ATS -Authorization to Sell & Collect
 - f) Copy of Authorization to Verify (ATV)
 - g) Copy of Dip Test Authorization (DTA)
 - h) Copy of Commitment Letter to Supply
 - i) Copy of Export license.
 - j) Copy of Statement of Product Availability.
 - k) Copy of Tank Storage Receipt (TSR) with barcode and GPS Coordinate.
 - l) Copy of NCNDA/IMFPA
4. The Buyer Conducts Dip Test in the product in the seller's reservoir.
 5. Buyer provides Authority to Inject (ATI) from it Logistic Company to enable seller commence Injection of Product into the Buyer's Tank.
 6. Within Twenty-Four (24) Hours upon completion of the Injection, buyer make payment for the total cost of the product injected into buyer's tank by TT wire transfer to seller's nominated bank account.
 7. Buyer lifts products and all intermediaries are paid, Seller and Buyer consider and signs further contracts after successful Transaction

FOB PROCEDURE (TANK TO VESSEL)

1. Buyer issues ICPO containing the seller's procedure with banking details and scanned copy of buyer's passport along with Charter Party Agreement (CPA), for Seller's validation.



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2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return along with Buyer's Charter Party Agreement (CPA).
3. Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller and Buyer's Logistic Company.
4. Upon returned of the endorsed TTVIA, Seller release to Buyer the following PPOP documents:
 - a) Copy of Tank Storage Receipt (TSR).
 - b) Copy of Commitment Letter to Supply
 - c) Copy of Export License
 - d) Copy of Authorization to Verify (ATV) (call or email)
- 5 Buyer contacts the Seller's Storage Company to verify the availability of the product and to obtain access to enable Buyer and his team conduct dip test on the product in the Tank.
- 6 Seller upon confirmation of Buyer securing legal access to the product, issues Dip Test Authorization (DTA) for Buyer to proceed for the dip test
- 7 Upon satisfactory result of the dip test on the product by the Buyer and his team, Seller's storage Company issue to Buyer the Notice of Readiness (NOR) to inject the product.
- 8 Buyer issues Q88 and makes available the Vessel for the injection process to commence as schedule.
- 9 Upon completion of the Injection, Seller releases to buyer the below POP documents.



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- a) Copy of Product SGS Report.
- b) Copy of Injection Report.
- c) Copy of Authority to Sell and Collect (ATSC)
- d) Copy of Product passport (analysis test report)
- e) Copy of Certificate of Origin
- f) Copy of NCNDA/IMFPA

10 Buyer immediately pays for the total cost of the product value injected into the vessel through MT103 TT wire transfer.

11 Seller Upon confirmation of the payment, pays all intermediaries involve in the transaction

TRANSACTION PROCEDURE: FOB CI DIP & PAY

1. Buyer issues ICPO, Company Registration Certificate and Data page of buyer's Passport copy.
2. Seller receives buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product in seller's leased tank in port terminal for buyer's endorsement.
3. Buyer endorsed seller's Commercial Invoice (CI) and return CI, along with buyer's own/leased Tank Storage Agreement (TSA) from buyer's Logistic Company as a proof of buyer's availability of storage facility.
4. Seller acknowledged the endorsed CI as well verifies buyer's TSA. if well satisfied, Seller issues to buyer the following PPOP documents;
 - a) Copy of DIP-TEST AUTHORIZATION - D.T.A. to buyer, to be endorsed by Buyer Tank farm.



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- b) Copy of Legalized Commercial Invoice.
- c) Copy of Export License
- d) Copy of Guarantee Letter to Supply
- e) Copy of Statement of Availability of Product

5. Buyer sends copy of endorsed DTA to Seller within 48hrs. Upon receipt of endorsed DTA, seller issues the following PPOP documents to the buyer and NCNDA & IMFPA will be signed and endorsed for the protection of all intermediaries involved in the transaction:

- a) Copy of Certificate of Origin;
- b) Copy of Commitment to Supply;
- c) Copy of Authorization to Verify
- d) Copy of Authorization to Sell and Collect
- e) Copy of Accreditation certificate
- f) Copy of Product Allocation Certificate
- g) Copy of Product Passport
- h) Copy of Fresh SGS Report
- i) Copy of Injection Report
- j) Copy of Tank Storage Receipt/Reservoir Receipt
- k) Copy of GPS coordinates/ location of Seller tanks at loading port including tank details, tank farm contact person and telephone number.
- l) Copy of NCNDA & IMFPA document.

6. Buyer immediately orders his SGS inspection team to proceed for the dip test on the product in the tank at buyer's expense.

7. Upon successful and satisfactory Q&Q test. Buyer provides his TSR and ATI to enable seller inject the product into the buyer's tank.

8. Buyer pays for the total cost of the product in the tank or injected into the buyer's tank via MT103 to seller's nominated bank account.



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9. Within 24hours upon receipt of the payment, seller pays commission to mandates / intermediaries that are involve in the deal.
10. Seller issues title change/transfer of product to buyer and buyer fully take over the tank and the product.

CIF PROCEDURE TITLE TAKE OVER (TTO)

1. Buyer issues Irrevocable Corporate Purchase Order ICPO with seller procedures.
2. Seller issues original MOU for Buyer's review and endorsement.
3. Upon the receipt of countersign MOU from Buyer, Seller emails to Buyer the listed below PPOP and Shipping documents:
 - a) Copy of Certificate of Origin
 - b) Copy of Company License to Export
 - c) Copy of Product Passport (Analysis Result)
 - d) Copy of Ullage Report
 - e) Copy of Cargo Manifest
 - f) Copy of Bill of Lading
 - g) Copy of Vessel's Q88
 - h) Copy of E.T.A (Estimated Time of Arrival) of Vessel
 - i) Copy of Invoice for Title Transfer of (\$320,000 USD) Three Hundred and Twenty Thousand USD
4. Upon receipt of the above documents, Buyer verifies the availability of the product currently on the sea and within 24 hours makes payment for Title Transfer of (\$320,000 USD) Three Hundred and Twenty Thousand United States Dollars for the consignment by T/T payable directly to the Refinery.
5. Upon confirmation of the above Title Transfer Payment, Seller Orders for Re-route to buyer's desired port, issues the ACT of TRANSFER in Buyers Name, Title of



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Ownership Certificate to be followed by all Export Documentation will be sent to the buyer alongside the SGS Report at the loading Port.

6. Vessel arrives the Discharge Port, the Vessel Captain hands over all the Original POP documents to Buyer.
7. Buyer carries out the CIQ/SGS inspection and upon successful inspection, T/T Wire Transfer the total contract, Seller within 24hours release payments to all intermediaries by T/T Wire Transfer

DIRECTOR
IGOR KALNITSKY

